



Executive Director's Report

October 17th, 2018

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Objectives for the Month

Objective: Management – Measurable outcomes and financing

Objective: Accountability oversight of funded agencies

Objective: Networking

Hours worked each week- 40

Holiday Hours- 8

Sick hours-

Vacation –

Office Hours- Monday, Wednesday, and Friday 9 am to 5 pm. Lunch break 12 to 1pm.

“A community where all children of 19 years and less and their families of Lafayette County can reach their full potential in a supportive and nurturing environment.”- LCCSF long-term goal

Over the course of the past month the Executive Director continued to work towards the goals of the LCCSF Board identifying areas of consideration among the board, promoting LCCSF within the community and looking at the overall well-being and safety of the children of Lafayette County. Identifying objectives throughout the month help the Executive Director approach areas in which to work on behalf of the board. Those objectives were; Management – Measurable outcomes and financing, Accountability oversight of funded agencies, and Networking.

Throughout this past month the Executive Director met/talked with with agencies interested in

providing services to Lafayette county children and youth, attended several webinars regarding funding outcomes, reached out to Ah-ha process – a Ruby Payne organization, met with school representatives and Compass Health, participated in a survey by the Children’s Funding Project, attended a REACH workshop on networking, attended the Executive Committee meeting, researched municipal law attorneys, attended the HCC General Membership meeting, scheduled individual meetings with school district representatives, and took care of day to day operations for the LCCSF board.

The Children’s Funding Project

The Forum for Youth Investment is an organization working with national, state and local leaders in more than 35 states. Their offices are based out of Washington DC and Michigan. Their mission: We help leaders get young people ready for college, work and life. Doing so requires a range of strategies – from national thought leadership to on-the-ground action. The Children’s Funding Project has been a part of the Forum for Youth Investment and has now become its own non-profit. The project primarily focuses on strategic local financing for children and youth. Elizabeth Gaines heads this project and has prioritized the gathering of information from all of the Children’s Cabinets and local dedicated funders aiming to improve children’s well-being. Surveys were distributed electronically and the recipients were asked to complete with information relevant to their organization. The Executive Director participated in the survey as well as the webinar that discussed all of the results from all of the participants. Other Missouri fund leaders participated as well.

Governing a Dedicated Children’s Fund Webinar

The purpose of this webinar was to provide an opportunity for all to have a conversation and discuss key characteristics of/best practices for children’s fund governance models. Would-be

fund leaders in communities with funds on the ballot this November or in 2019/2020 listened in as well, but the focus was peer learning.

Who governs local, dedicated, public children and youth funds? How are resources from these funds allocated across goals, age ranges, and geographic areas? On this webinar, Elizabeth Gaines (The Children's Funding Project, Forum for Youth Investment) discussed the results of our recent survey of the entities that administer children's funds across the country.

Elizabeth was joined by panelists from several funds that have unique governance models. Panelists described the infrastructure developed to ensure that their local fund is administered equitably and effectively, and answered questions about how funding allocation decisions are made, who is responsible for these decisions, and about the fund's accountability structure.

Interesting information – Palm Beach Florida recently re-placed the Children’s Services Fund sales tax measure on the ballot. This was placed back on the ballot due to a sunset clause. The sales tax measure passed by 86%! 86%! This community can absolutely say that the Children’s Services Fund made an overall positive impact.

Kids Win Missouri

Friday September 28th, 2018 the Executive Director listened in on the 3rd quarterly meeting of Kids Win Missouri participants. Kids Win Missouri is a coalition of organizations and individuals dedicated to improving the well-being of Missouri children. Their mission - To further child well-being by advancing the health, education, safety and development of Missouri children and their families, especially those who are at-risk because of poverty, abuse, neglect, racial inequities or other risk factors. The purpose of listening in on this meeting was to gain

knowledge of important priorities that other organizations and agencies are working toward for the well-being and safety of children. Policy priorities are; Early Childhood, Economic Security and Revenue, Health and Mental Health, Safety, Security and Family & Community, and Youth Education & Development. Workgroups set priorities for these specific areas. The big discussion item was ballot initiatives centered on Proposition B – wage increase. This was discussed to be a positive initiative but would also impact business across the area.

REACH Workshop – Networking

ASSESSING YOUR CARE COORDINATION NETWORKS

Thursday October 4th, the Executive Director attended a workshop at the REACH Health Care Foundation in Merriam, Ks. The purpose of attending this workshop was to learn information as to how our agencies should be collaborating and networking, to meet the purpose of the boards mission and values. Additionally, to gain education as to how the funding through LCCSF can be used to make a maximum impact on the community through meaningful collaborations.

Some of the questions to prompt small group discussion were -

- * What comes to mind when you hear 'network'? Who comes to mind?
- * What's one thing you wish you knew about your network? How would knowing this help?
- *What's one thing you wish your network could do for you? What do you think prevents this

What does the word network mean?

Overall a network is considered the agencies/individuals in our 'rolodex', the places/agencies people/clients are sent to and a place you can go for something for a client that you don't have. Collaborations, between and across organizations, working at the intersections of issue areas to share infrastructure, leverage their collective brand, and achieve greater impact. These are not connections made to advance one's own career and is not ever person you know, nor a resource and referral list that you can't rely on, sprinkled with people who no longer work at the agencies listed.

Why do networks matter? What can they do for you?

Networks tackle complex problems, weave social ties, give access to new and diverse perspectives, facilitate information exchange and peer learning, create shared understanding to align action. They additionally design, test, and scale new solutions. Networks can help agencies launch joint initiatives, spur individual action, and expand resources.

How do we 'network'?

We network when we find the intersection of self-interest and shared-interest. We must be willing to be transparent and willing to reexamine and renegotiate. Unless everyone can answer the question, "What's in it for me?", it's hard to get more than mildly coerced collaboration. We must also be able to recognize the tension between collaboration and efficient decision-making and design accordingly. In addition to common vision, a network needs a design that matches its needs, including clear roles and a process for how a group will reach decisions. Networking also means that it is necessary to get comfortable with the uncomfortable. Networked leadership requires saying, "I can't do this alone." Networked organizations must accept - even champion -

the idea that their accomplishments are not just 'theirs'. For maximum efficacy, networked members must work with those they don't know well/may not entirely trust and take risks in pursuit of potential payoff.

So, what does this mean for the Lafayette County Children's Services Fund?

Networking should be a vital component associated with the board's mission, vision and values. The LCCSF mission, "To provide quality, comprehensive training and services to protect the well-being and safety of children and youth 19 years of age or less and to strengthen families in Lafayette County" and the vision, "A community where all children of 19 years of age or less and their families of Lafayette County can reach their full potential in a supportive and nurturing environment" are at the heart of the board. These statements have driven the board to form certain values that they feel are imperative to the success of our county children.

Our values:

Service:

Education and care givers are a strength to provide expertise necessary to accomplish our mission. Our board's first priority is to act as a team which is responsible to select educators and service providers and fund such activities to the extent of existing funds.

Improvement:

Continuous improvement is essential to our success. We are committed to the process to implement improvement, ongoing education, and enhancement of services.

Integrity:

Education and Services, and interactions with youth and their family are ethically and professionally conducted. We strive to earn the respect of the youth, their families, the community, and the mental health industry. Our doors are open to all without discrimination or regard to race, color, religion, national origin, sex, non-disqualifying handicap, age, or economic status.

Responsibility:

Commitment to selection and use of only trained educators and proven services and avoidance of administrative overhead and unnecessary facility expenses, so that the tax payer's funds receive the most direct use for the youth and their families.

Our LCCSF network must consist of other mission minded agencies striving to impact the community. It is understood that our Lafayette County community is diverse and in need of many unique types of services. One agency may be able to provide a service to a specific population group while a different organization may be able to reach the need of another. When meaningful and purposeful collaboration occurs, the children will thrive.

Executive Committee Meeting

Monday October 8th, the Executive Committee met to discuss items for the LCCSF monthly board meeting. Those items up for discussion were; monthly funding applications received, Letters of Intent received for funding cycle 1, Municipal Law Attorneys, Ruby Payne Workshops – Bridges out of Poverty, and Board Self-Assessments/Employee Evaluations.

HCC General Membership Meeting

Tuesday October 9th, the Executive Director attended the monthly meeting for the HCC network members. The purpose of this network meeting is to collaborate, share information regarding services and events and discuss opportunities for collaboration. This month's guest speaker was from the Higginsville Veterans Cemetery.

Outcomes Based Financing Webinar

September 20th, 2018 the Executive Director attended a webinar for the purpose of discussing outcomes-based financing.

The Forum for Youth Investment, in partnership with the Children's Funding Project, came together to discuss using outcomes for basing finances, for the purpose of improving child and youth outcomes. The core of the subject was budgeting for the change in our communities. "What gets budgeted gets done". Throughout the entire United States, State Children's Cabinets have popped up to help initiate changes on the Legislative level. On a more budding network are local Children's Cabinets. The most recently formed network is the local dedicated funds.

More than 30 cities and counties have created local, voter-approved, dedicated funding streams for child and youth services outside of traditional k-12. Together they generate over \$1 billion annually for children, youth and families. Lafayette County participates within the local dedicated funds network and invests approximately \$320 thousand dollars each year, for the well-being and safety of our county children.

The Policy levers of the Children's Funding Project are; find, align, generate, and evaluate.

Find- develop the capacity to rigorously identify, track, analyze, and forecast funding sources and funding needs for services that support children and youth.

Align - Address gaps and overlaps in existing funding landscape; local government must be prepared to adjust in how funding is allocated, managed, and accounted for within agencies

Generate - Access need, explore feasibility, facilitate community engagement, launch a campaign, and plan the administration of new locally-generated funds to address gaps in meeting the needs of all children and youth.

Evaluate - Adopt methods to measure the impact of local investments.

Children's Funding Project: Pay for Success and The Social Impact Partnerships to Pay for Results Act

Nirav Shah, Vice President for the non-profit agency Social Finance shared information about the agency he works for and how they are aiming to make outcome changes across human and system levels. This agency's mission is to mobilize capital to drive social progress. Progress is defined on two different dimensions; human impact and systems impact. Extracting as many outcomes as possible for every tax payer dollar. Many people are familiar with the pay for success tool. Pay for Success is a collection of principals, or tools, that governments can use to effectively contract with providers and bridge the service delivery gap. In this 'toolkit' you are working to; assess, design, fund, measure, and adapt.

Assess - Identify challenges that drive poor social outcomes and cost governments, individuals and communities. Conduct target population data analysis. Estimate cost-benefit analyses for potential evidence-based solutions.

Design - Define policy relevant outcomes and metrics. Align measurement approach with project goals. Develop implementation plans based on operational inputs. Develop data systems to measure impact.

Fund - Perform due diligence and select service providers. Develop contracts linking payment with measurable outcomes. Raise capital via funders and impact investors where necessary.

Measure - Co-develop measurement plan with service providers, evaluators, and government. Work with evaluators to execute measurement plan.

Adapt - Distill insights from ongoing project data. Facilitate discussions re: learning with project partners. Take action with project partners to improve results. Repeat!

Engage - Engage and convene providers, philanthropy, civic leaders, government and community members to address the challenge. Facilitate ongoing stakeholder engagement throughout project.

Pay for Success structure is a model of funding aimed at outcomes reached. An example of this would be: A community/state is seeing an increase of child abuse and neglect cases. Research is done and data is gathered which shows that 53% of all child abuse and neglect cases were directly related to substance abuse/use within the past year. The government acknowledges this

issue and wants to stop the outcome from happening. Private funders seek out providers with established evaluation methods that can alter the outcome of cases substantiated with Children's Division. The private funders pay the service providers and based upon program/project completion, if outcome measurements are met, the government reimburse the private funders the money that was invested. The government, which wants the outcome to stop happening, sets specific evaluations named as outcomes rate card. An outcomes rate card defines a menu of outcomes it wishes to "purchase" and the amount it is willing to pay each time a given outcome is achieved. For example: Outcome - Identification and enrollment in placement program, total amount paid \$100. Outcome - Placed into kinship care, total amount to be paid \$1,300. Outcome - Return to home with parents, total amount to be paid \$2,000. Outcome - Stable home placement for one year, amount to be paid \$5,500. Outcome rate cards help scale outcomes-based projects, driving resources to multiple effective programs. In 2011, only two (2) states were using the Pay for Success model. In 2018, nearly 2/3 of the United States are using this model (Missouri is not included).

Pay for success can be shifted to be used on a local level by bringing multiple government agencies to the table to pay for outcomes achieved.

In February 2018 the government launched the Partnerships to Pay for Results Act. The results act, also known as SIPPPRA, appropriates \$100 million to the U.S. Department of the Treasury to support the launch of state and local pay for success initiatives. 50% of that fund is required to go to child outcome projects. 50%! The Results Act creates an opportunity for state and local governments to leverage federal resources to tangibly advance policy initiatives while building a foundation for outcomes-based decision making.

Results Act funding can be used across the spectrum for success project development to improve twenty (20) priority outcomes including those in the following issue areas: child welfare, family stability, homelessness, education, health, employment, recidivism, and veterans. State and Local Governments can access funding for PFS projects across a range of issue areas: matching outcome payments, for feasibility studies, and for evaluation costs.

Social Finance will help governments with educational tools to help develop Pay for Success projects and understand the Results Act opportunity for their jurisdiction. Additionally, they will help with application assistance. Results applications will require significant detail on the design of proposed projects. Social Finance will work with governments to design and draft high-quality applications.

Funding Applications

This month five (5) monthly applications will be discussed by the board for funding. Those applications came from; Jess Angelique Assemblies, Odessa School District, Lexington School District, LCC1 School District, and the Lexington Police Department – DARE program. In addition to the monthly funding applications, Letters of Intent from CASA, Great Circle, and HCC were received with the intent of applying for funds through Funding Cycle 1. House of Hope will discuss a contract extension with the board to align the funding cycles. The purpose of the monthly funding applications is to allow agencies the opportunity to request funds from the board for a specific project or program, without having to wait for the funding cycles.

Looking Forward

The Executive Director reached out to the Lafayette County schools for the purpose of a listening session. The hope is that the Executive Director will gain information in these listening sessions and report back to the board. Discussion will take place about what's happening in the schools, what is going well/what is not, any needs that students and staff have, and the areas they would like to see growth or development. October 22nd Lexington meeting will take place followed by LCC1 on the 23rd. Board members are invited and welcomed to attend any of these meetings. Other districts have yet to be scheduled.

In addition to school meetings, the Executive Director will be receiving full proposals submitted by agencies applying for funds. Agencies must submit full proposals by Friday November 2nd at 5 pm.

Dates To Remember

- 10/22/2018 – Lexington School Meeting 10 am
- 10/23/2018 – LCC1 School Meeting 9 am
- 10/26/2018 – Directors Meeting in Columbia
- 11/02/2018 – Full Proposals Due by 5 pm
- 11/13/2018 – HCC General Membership Meeting
- 11/14/2018 – ESMW Autism Conference
- 11/14/2018 – LCCSF Board Meeting
- 11/20/2018 – Lafayette County Board Meeting

Respectfully submitted,

Tiffany Harbour